Minutes: Number 133, August 24, 2023

Opening of Meeting 12:15PM

In attendance: Chair Jim Fregelette, Vice Chair Donna Walters, Trustees Deborah Piatek, Candace Reimer, Robert Giannicchi, Michelle Okal-Fink, Wayne Drescher, Michelle Struzik, Maria Massaro, Alicia Savino and David Scalzo. Also attending: Benefits Specialist, Stacey Porter, Fiscal Agent Lora Schasel, Office Coordinator Celeste Cline, Darcie Falsioni, Esq., Representatives from Oswald Companies, Steve Baltas, Gretchen Heil, John Kertis, Medhat Kaldas and Molly Mausar.

Not in Attendance: Trustees Elizabeth Freas, Christa McHale, John Pope

1. Public Comments and Questions

None

A. Presentations/ Informational Items

1. Fiscal Update

Fiscal Agent, Lora Schasel reported that the Trust's total assets as of July 2023 were \$69.2M and the total equity was \$59.8M. The Trust's net assets as of July 31, 2023 is \$56m. Lora also advised that both the prior year and year to date numbers will change once our audit is completed. The reported numbers are unaudited.

As of July 2023, the trust has lost 63 enrollees across all coverage tiers.

Total cash and investments are currently \$73.4M. Revenue versus Expenses shows the Trustcontinues to be in good financial health with revenues ahead of expenses.

Lora advised that there were higher than normal claims. As a result, the Trust is currently at a \$2.2M deficit for Medical/RX and an \$11k deficit for Dental.

Administrative Report

1. Subrogation Report

Stacey Porter reported that there were 2 resolved cases. One for \$2,000 and one for \$3,300.

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B. Consultant Report

1. Subcommittee Updates

a. Financial Committee

Medhat Kaldas, Oswald Companies, reported on utilization. The June PEPM was \$1,525, which was 4.3% lower than the annual average of \$1,594. The medical and Rx total claim utilization is down by 8% from the average. The total PEPM in 2019 was \$368.34. PEPM in 2023 is \$370.35. Actual annual trend since 2019 is 2.0%. Benchmark annual trend is 10.7%.

From July 2022 through June 2023, the 10 largest claimants made up 4.7% of all claims. The largest claim for medical was \$677,931.

b. Communications Committee

John Kertis, Oswald Companies, reported on the website analytics. Users by device have remained steady with the desktop being the most used device. Robust usage of HealthCare Bluebook in the summer and HCBB continues to show good usage.

HCBB continues to be in the top 5 in page views. The *Pay Less* page is catching everyone's attention as well. Brook + is in 8th place. The analytics illustrate that the programs we have been promoting are being visited.

There is low activity from the June postcard (Soak up the Sun and Savings theme) with only 42 scans from the QR code through July 15th. Brook+ Diabetes Prevention Program is currently implemented for IH members only. There will be upcoming communication regarding the MVP population.

c. Population Health Committee

Molly Mausar reported that monthly wellness topics include:

- 2023 Fall Fit City Challenge
- Biometrics screening
- Suicide Prevention Awareness Month

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Molly gave a review of the Engagement Incentive Program which provides districts with an opportunity to earn participation points towards cash incentives for wellness related activities for their school.

A reminder was given that the Performance dashboard is a summary report of relevant district population health data such as demographics, top chronic conditions, top prescription drug utilization, etc. If schools are interested in a report for their district, they can send an email to NY44@oswaldcompanies.com to request one.

There are "On demand" wellness resources on the website under the participating schools tab which includes:

- Monthly Wellness Tips & Information
- On-demand Health/Wellness Articles & Videos
- Mindfulness Accessibility
- Tracking: Nutrition & Exercise

d. Innovation Committee

John Kertis, Oswald Companies, reported that for the month of July 2023, there were a total of 612 users accessing the HealthCare Bluebook site, 265 of those were mobile users. The top 3 procedures being shopped are Gastroenterology, Mammography and Orthopedic Surgery.

To access HCBB, you can upload the app, call member support or use the link on the NY44 website.

Medhat Kaldas, Oswald Companies, reported on the Truveris Prescription Drug Audit. The total utilizers from July 2021 through June 2022 were 11,389 with 154,380 total claims. Mail Order Utilization was 58.49%, Generic Dispensing Rate was 84.03% and the usage of specialty claims was 0.81%. Total spend was \$24.1M and the total Rebate Minimum Guarantee is \$6.3M.

e. Benefits Committee

Steve Baltas, Oswald Companies, reported:

- Most recent meeting was August 17, 2023.
- Welcomed new At Large Trustees on the Benefits Subcommittee:
 - Alicia Savino, Niagara Falls and Michelle Struzik, Cheektowaga Sloan.

The Subcommittee will meet again on September 21, 2023.

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General Trust Business

Welcomed the 4 new At Large Trustees: Alicia Savino, Niagara Falls Maria Massaro, Niagara Falls Wayne Drescher, Cheektowaga Sloan Michelle Struzik, Cheektowaga Sloan

Approval of Minutes

1. Meeting Number 132, June 22, 2023

The motion to approve the minutes from Meeting Number 132 held on 6/22/23, was made by Donna Walters, seconded by Deborah Piatek and carried unanimously. **CARRIED** (by both Management and Labor Units)

C. Old Business

None

D. New Business

1. Vote on Board Resolutions

a. Approval of PHIA NQTL Analysis Contract

The motion to approve the PHIA NQTL Analysis Contract was made by Michelle Okal-Frink, seconded by Wayne Drescher and carried unanimously. **CARRIED** (by both Management and Labor Units)

Adjournment

1. Next Board of Trustees' Meeting will be on October 19, 2023 at 3:00 PM

The motion to adjourn at 12:43 PM was made by Candace Reimer, seconded by Michelle Okal-Frink and unanimously approved. **CARRIED** (by both Management and Labor Units)

Respectfully Submitted,

Celeste Cline Secretary to the Board of Trustees