



## **Remember!**

- **Lines are muted**
- **Questions can be asked via chatbox on your zoom screen**
- **Messaging between participants via zoom is disabled**

# Communications Subcommittee Open Forum Meeting

March 23, 2022

# Communications Subcommittee

## Purpose Statement

To provide oversight and direction to the communication plan for employer-members and plan participants including defining objectives, determining topics and identifying use of digital and print materials that will be developed and implemented by Oswald Companies.

### **NY44 Health Benefits Plan Trust**

- **Robert Giannicchi:** AFSCME Local 2567, Council 66 12-month employees (CSEA)
- **Candy Reimer:** Director, Communication Services
- **Lora Schasel:** Office Coordinator

### **Oswald Companies**

- **John Kertis:** Director, Group Benefits HR Technology and Communications

# Agenda

- Annual Meeting
- Website Stats
- Capital Rx Update
- Email Pilot Project
- OE Reminders
- Wellness Credits for your School
- Financial Report

# NY44 Health Benefits Plan Trust Annual Meeting

**WE'RE BACK**  
*Live and in  
person!*

**Wednesday, April 27, 2022**  
4:30 p.m. to 8:30 p.m.  
Michael's Catering and Banquets  
Hamburg, NY

*Invites coming soon via email*

**SAVE  
THE DATE**

# Most Visited Website Pages - 2022

**Are these the topics you would expect employees to be interested in and viewing?**

*If not, we can look at changes to make information about those topics more readily available.*

	Web Page	2022 (as of 3/22)
1	Western Region – NY44	447
2	Capital Rx – NY44	445
3	Contacts – NY44	346
4	Enrollees – NY44	335
5	W – Medical – NY44	318
6	Participating Schools – NY44	271
7	Enrollees – NY44	248
8	About The Trust – NY44	191
9	Erie 1 Boces Essential – NY44	139
10	W – Dental – NY44	122

# Capital Rx Update



## Early April – Postcard Mailing

- Reminder of July 1 Changes
- Only to “grandfathered” members
- Email to contact list when mailed

## Late April – Capital Rx Letters

- Notice of July 1 Formulary change
- Only to members impacted by the change

Website updates coming soon...





# Emails....Direct to Employees

**What is it?** A pilot project to send certain NY44 communications directly to members via email. Several schools have volunteered to test this and help us fine tune the process.

**Why?** In order to take some of the burden off benefit administrators at the schools. We have heard that some schools find it difficult to get communications out to those employees in the NY44 HBP Trust.

**Where did you get the emails?** They are what is in the bswift system.

**When?** We have a few technical details to iron out to be sure the emails have a delivery rate.

*Stay tuned for more details*



# Open Enrollment – Coming Soon

# Open Enrollment



**May 1 – 31, 2022 - Changes effective July 1, 2022**

**All entries for open enrollment must be entered in bswift by May 31, 2022**

**On June 1, the file is sent to TPAs to allow enough time for employees to receive ID cards**



# Earn Wellness Dollars for Your School

**Participate and engage in order to earn easy, *free* money for your district!**

- **Attend important NY44 Trust meetings**
- **1 management and 1 key labor personnel from your school to attend and earn points**
- **Utilize funds for wellness-related activities**

Meeting	Points
Population Health Dashboard (1/year)	40
Board Meetings (8/year)	30 each
Other/Special Meetings (up to 2/year)	30 each
Open Forum Subcommittee Meetings (10/year): <ul style="list-style-type: none"><li>• Communications</li><li>• Finance</li><li>• Population Health</li><li>• Benefits</li><li>• Innovation</li></ul>	15 each
Open Enrollment (1/year)	10
Total available	500

# Earn Wellness Dollars for Your School

District	Point Value
Akron Central School District	100 points
Alden Central School District	60 points
Cheektowaga Central School District	100 points
Depew Union Free School District	60 points
Erie 1 BOCES	60 points
Gowanda Central School District	30 points
Kadimah School of Buffalo	60 points
Lackawanna City School District	30 points
Maryvale Union Free School	60 points
Niagara Falls City School District	60 points
Niagara Wheatfield Central School District	60 points
St. Mary's School for the Deaf	30 points
Sweet Home Central School District	30 points
West Seneca Central School District	60 points

# Finance Update Medical and Rx Plan Performance

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# Medical & Rx Plan Performance

**PER EMPLOYEE PER MONTH [PEPM]:**

This reported month is 31.7% higher when compared to fiscal year. \$2,188 compared to \$1,662.

The most recent 12 months is averaging \$1,673 Per Enrolled Per Month (PEPM), The same period last year was \$1,483, up 12.8%

Average Medical Trend in the area ranges from 6.8% to 7.3%.

Please note timing of Rx rebate influence the fluctuations in percentages from one reported period to the next.

1 Rebates are on a quarterly reimbursement schedule  
 2 Reimbursement based on July 1 annual calendar, calculated estimated amounts, for illustrative purposes only, actual result will vary.

Most Recent	1 Month	3 Months	12 Months	7 Month(s)
	January 2022	November 2021 - January 2022	February 2021 - January 2022	July 2021 - January 2022
	<b>Month</b>	<b>Quarter</b>	<b>Year</b>	<b>Fiscal Year</b>
	Per Employee Per Month:	Average Per Employee Per Month:	Average Per Employee Per Month:	Average Per Employee Per Month:
	<b>\$2,188</b>	<b>\$1,706</b>	<b>\$1,673</b>	<b>\$1,662</b>
	January 2022	November 2021 - January 2022	February 2021 - January 2022	July 2021 - January 2022

# Medical & Rx Plan Performance

Most Recent	1 Month	3 Months	12 Months	7 Month(s)
	January 2022	November 2021 - January 2022	February 2021 - January 2022	July 2021 - January 2022

Month	Quarter	Year	Fiscal Year
Per Employee Per Month: <b>\$2,188</b> January 2022	Average Per Employee Per Month: <b>\$1,706</b> November 2021 - January 2022	Average Per Employee Per Month: <b>\$1,673</b> February 2021 - January 2022	Average Per Employee Per Month: <b>\$1,662</b> July 2021 - January 2022

	Most Recent 1 Month	Most Recent 3 Months	Most Recent 12 Months	Most Recent 7 Month(s)
Medical Claims	\$9,357,273	\$21,916,095	\$81,682,057	\$48,664,642
Prescription Claims	\$1,978,175	\$5,920,977	\$28,203,401	\$13,285,222
<b>Total Claims</b>	<b>\$11,335,448</b>	<b>\$27,837,073</b>	<b>\$109,885,458</b>	<b>\$61,949,864</b>
<b>Total Fees</b>	<b>\$1,260,188</b>	<b>\$3,255,246</b>	<b>\$10,871,258</b>	<b>\$7,505,011</b>
Total Cost	\$12,595,636	\$31,092,319	\$120,756,716	\$69,454,876
Pharmacy Rebates <sup>1</sup>	\$0	(\$1,684,631)	(\$6,689,800)	(\$3,355,741)
Est. Stop-Loss Reim. <sup>2</sup>	\$0	\$0	\$0	\$0
<b>Grand Total</b>	<b>\$12,595,636</b>	<b>\$29,407,688</b>	<b>\$114,066,917</b>	<b>\$66,099,135</b>

	Month	Quarter	Year	Fiscal Year
Employees Medical/Rx	5,756	5,744	5,681	5,683
<b>Net Cost PEP</b>	<b>\$2,188</b>	<b>\$5,119</b>	<b>\$20,079</b>	<b>\$11,631</b>
Members Medical/Rx	14,269	14,312	14,269	14,221
<b>Net Cost PMP</b>	<b>\$883</b>	<b>\$2,055</b>	<b>\$7,994</b>	<b>\$4,648</b>

## Utilization by expense Detail

Claim utilization by line of business for the different measurement period. Annual claims utilization totaled \$109.8M, adding with fees and rebates \$114.1M, average of \$1,673 PEPM

## Large Claimants

In the Fiscal year, the 10 largest claimants averaged \$408K each. The largest (1), claimant had over \$165K in Jan. Second (2), largest claimant had \$260K in January. There is a new claimant (3), on the list with \$450K in claims for January.

Please note timing of Rx rebate influence the fluctuations in percentages from one reported period to the next.

<sup>1</sup> Rebates are on a quarterly reimbursement schedule

<sup>2</sup> Reimbursement based on July 1 annual calendar, calculated estimated amounts, for illustrative purposes only, actual result will vary.



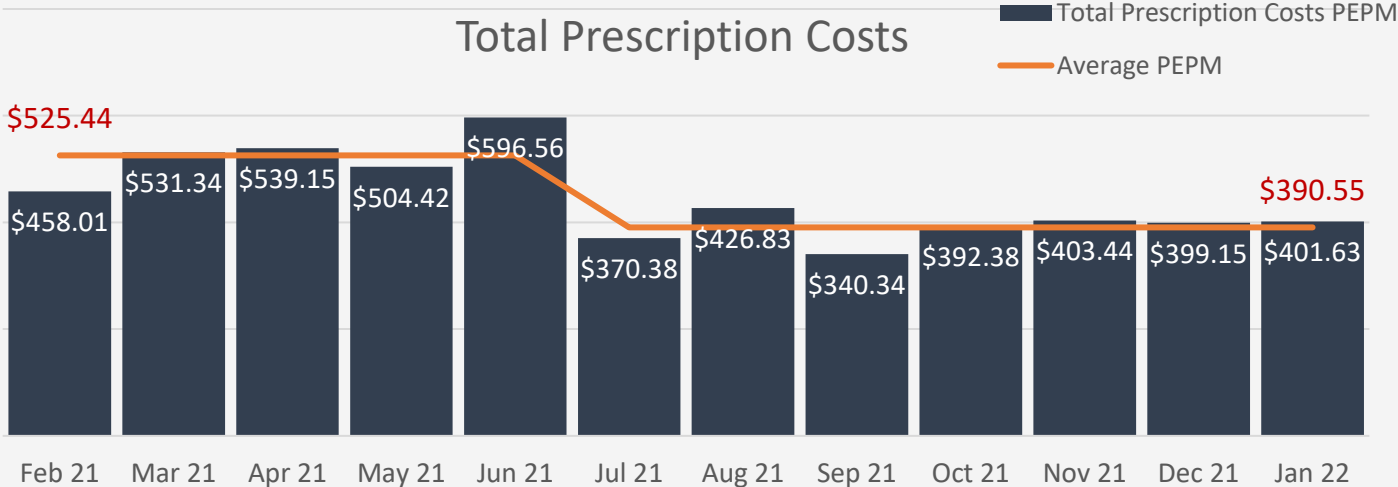
# Medical & Rx Plan Performance

This chart isolates **Total Prescriptions Costs** to measure the financial impact to the trust. This information includes all fees.

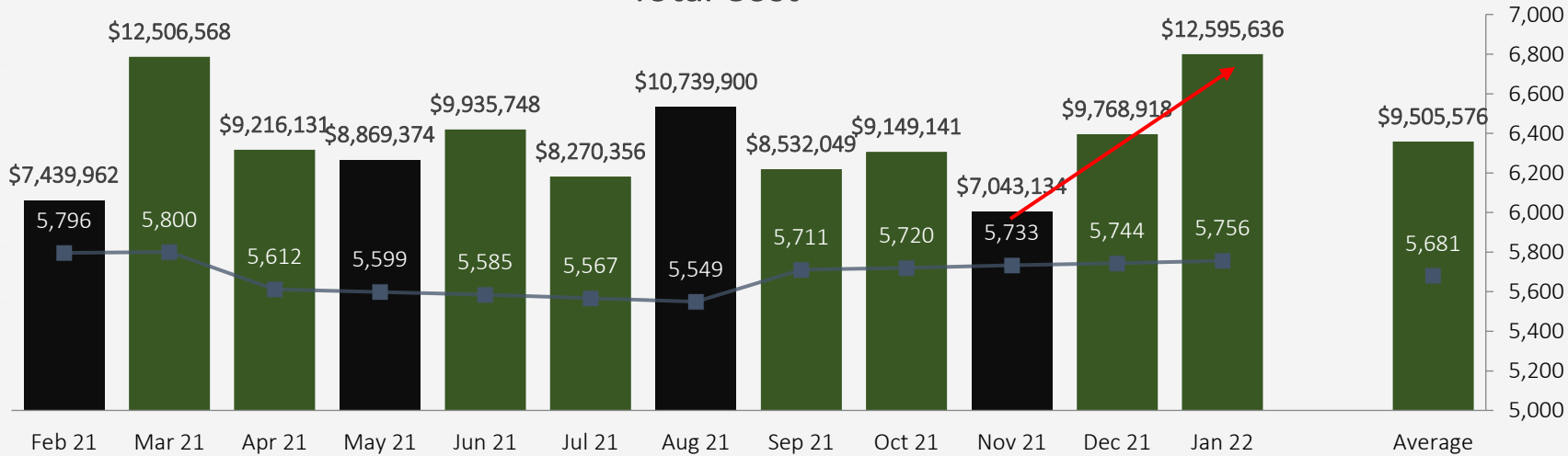
New Prescriptions Vendor PEPM  
 The average for before: \$525.44 PEPM  
 The average for after: \$390.55 PEPM (-25.7%)

Rebates are still part of the agreement but not included in this calculation, due to the lagged reporting structure.

PEPM Per Employee Per Month = claims divided by enrolled for the measured month.



## Total Cost



**Total Cost Chart** helps identify the variations in utilization by month. And illustrates the claim activity in the past three months.

The darker shade represents the months with Rx rebates.

# Wrap Up...



Questions?  
Feedback?  
Comments?

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**Thanks  
for Attending!**