NY44 HEALTH BENEFITS PLAN TRUST

February 25, 2021

Fiscal Report Meeting #114

Alice B. Riley, Manager of Finance and Enrollment

James Fregelette, Trust Chair Donna Walters, Trust Vice Chair

Fiscal Summary

Meeting #114 02/25/2021

The following pages of summary and detailed financial activity for the Trust is for the period beginning 07/01/2020 through 01/31/2021.

Details include:

- Explanation of Reports
- Balance Sheet
- Record of Rebates and Subsidy Revenue
- Financial Activity of the NY44 Trust
- Statement of Cash Flow Contribution Rev vs. Medical/RX Expenses

Summary:

Banking figures on Summary Sheet represent adjusted, unadjusted, un-audited numbers.

If you require further detail, please do not hesitate to ask.

Respectfully submitted,

Alice B. Riley

Alice B. Riley NY44 Trust Manager in Finance and Enrollment

Explanation of Reports:

- 1. NY44 Health Benefits Plan Trust Financial Report (Balance Sheet): This report is a current snapshot of the financials-the assets and liabilities. Included on the report there is the prior fiscal year ending June 30, 2020. The auditors' adjustments at year end are also reflected in the June 30th figures. The Liability section includes the Estimated Claims Payable or also known as the IBNR (Incurred But Not Recorded). The Equity Position is the difference between the assets and liabilities. As such, the equity position changes depending on the funding requirements during that month. The Independent Health funding occurs bi-weekly on Mondays and the MVP Healthcare funding is weekly on Wednesdays.
- NY44 Health Benefits Plan Trust Record of Rx Rebates and Retiree
 Drug Subsidy: Includes all Pharmacy Rebates and/or the Retiree Drug Subsidy
 (RDS) received during the current fiscal year.
- 3. Financial Activity for the NY44 Health Benefits Plan Trust (Dashboard Report): The report shows a quick look at of the entire financials of the Trust, also known as a Dashboard Report. The report includes the Administrative, Operational, and Dental accounts. Working from the top left the report shows the change in enrollment. The bottom left has the Revenue and Disbursements broken out by the same accounts the auditors use for the annual financial statements. The top right side begins with the investment account and includes all other checking and savings accounts.
- 4. **Statement of Cash Flow Contribution Revenue vs Medical and Pharmacy Expenses:** This is a summary of Claims vs Revenue. Medical claims paid on behalf of the NY44 by from the third-party administrators (IH/Nova and MVP) to the providers (doctors, hospitals, etc) plus Non-Medical claims paid which are the TPA administrative fees, consultant and service vendor payments, and appeal expenses. This report does not include the Administrative revenue or expenses for the Trust operations, nor does it include the Dental revenue or claims associated with it.

NY44 Health Benefits Trust Financial Report as of January 2021

	Balance at			
Assets:	<u>1/31/2021</u>		6/30/2020 Audited	
Assets of the Trust are comprised of Cash and Invest amounts due from other parties (e.g. pharmacy reba				
Cash and Investments Less: cash received in advance	\$ 57,700,425 (3,786,825)	\$	50,880,176 (4,990,895)	
Net cash Amounts due from others	53,913,600 -		45,889,282 -	
Total Assets	53,913,600		45,889,282	
Liabilities: The only significant liability of the Trust is amounts providers for services provided. Since medical claim received timely this is an estimate of amounts due.				
Accounts and claims payable (estimated)	 7,834,559		7,834,559	
Total Liabilities	7,834,559		7,834,559	
Equity Position: Taking Trust assets and subtracting liabilities provide which may also be termed fund balance, net assets Equity position or (deficit)		,	38,054,723	
Total equity (deficit)	\$ 46,079,041	\$	38,054,723	

Updated IBNR Rec'd Sept, 2020

RECEIVED REBATE REVENUE:

RX Rebates Received in 2020-21

Audited and booked into previous year

Q-4 2019 Rx Rebate
Q-1 2020 Rx Rebate
Q-2 2020 Rx Rebate
\$
1,862,910
\$
2,169,863
\$
1,734,401
\$
\$
5,767,173

Retiree Drug Subsidy Received in 2020-21

App#367514 09.25.2020 App#367514 11.18.2020

\$ 403,337
\$ (7,241)
\$ 396,096

Financial Activity for the NY44 Health Benefits Plan Trust

Through January 31, 2021

Board of Trustee's Meeting: February 21, 2021

ENROLLMENT	7/1/2020	3/1/2021	Change*		
Family	3,000	2,869	(131)		
Single	1,902	1,855	(47)		
Employee + Children	341	318	(23)		
Two Adults	858	729	(129)		
Total	6,101	5,771	(330)		
			Audited Financial		
		Year to Date	Statement Ending		
	Time Period	7/1/2020 -	6/30/2020		
Revenue & Disbursements	01/31/2021	01/31/2021	(Year before)		
Revenues					
Participants' Premium Contributions	\$10,058,648	\$ 71,348,046	\$ 163,508,502		
Participants' Assessments	\$ -	\$ -	\$ -		
RDS-Drug Subsidy	\$ -	\$ 396,096.16	\$ 482,033		
Interest Income	\$ 4,003	\$ 83,919	\$ 142,357		
Trust Admininistrative Fee	\$ 69,492	\$ 491,688	\$ 1,146,385		
Realized Chg in Investments	\$ 8,622	\$ (28,636)	\$ 16,941		
Pharmacy Rebates	\$ -	\$ 2,169,863	\$ 7,564,839		
Other Income	\$ -	\$ -	\$ -		
Med Reimburse claims by TPA internal au	\$ 2,698	\$ 568,392	\$ 276,826		
Total Revenues	\$10,143,464	\$ 75,029,369	\$ 173,137,883		
Disbursements					
Medical, Rx, and Dental Claim Payments	\$ 7,593,987	\$ 64,213,012	\$ 136,702,031		
Claim Administrative fees-TPA	\$ 240,423	\$ 1,680,800	\$ 3,800,044		
Salaries Payroll Taxes	\$ 6,470	\$ 156,811	\$ 89,431		
Legal and Consulting	\$ 101,029	\$ 484,785	\$ 1,016,855		
Insurance	\$ 58,631	\$ 387,696	\$ 874,245		
PCORI	\$ -	\$ 46,569	\$ 64,410		
Other	\$ 6,205	\$ 35,378	\$ 231,846		
	\$ -	\$ -	\$ -		
Wellness Reimburse program ended 6/202		\$ -	\$ 297,801		
	\$ -	\$ -	\$ -		
Total Expenses		\$ 67,005,051	\$ 143,076,663		
Net Revenues - Disbursements	\$ 2,136,718	\$ 8,024,318	\$ 30,061,220		

Deposits/Investments

Investments	Other: Reinvestment				
Morgan Stanley	\$	3,863,790			
Wilmington Trust	\$	13,200,000			
Banking	As of 01/31/2021				
M&T Checking & Saving Accounts	\$	40,525,582			
Savings Escrow 6976- Restricted	\$	111,053.21			
Total Cash/Investments		\$57,700,425			

NOTES:

Line Item Other Expenses Includes:

bswift set up fees newly created files

Operational Expenses
Insurance Bond Liability
Bank lockbox
Meeting Expenses
QuickBooks Renewal
NeoCertified -Secure Email Renewal

NET ASSETS, at beginning of Year NET ASSETS, at YTD and end of year

\$ 38,054,722 \$ 7,993,502 \$ 46,079,040 \$ 38,054,722

^{*}Claims information will be provided on Oswald's Claims Analysis Report

NY44 Benefits Plan Trust Statement of Cash Flow Contribution Revenue vs. Medical/RX Expenses Fiscal Year 2020-21

		Jul-20	Aug-20	Sep-20	Oct-20		Nov-20	Dec-20	
Revenue	\$	12,584,564	\$ 10,240,732	\$ 10,346,404	\$ 9,960,914	\$	12,192,893	\$ 10,255,892	
Medical/RX EX	\$	9,426,097	\$ 12,027,677	\$ 9,179,166	\$ 8,580,463	\$	8,070,975	\$ 8,704,972	
NonClaims EX	\$	389,674	\$ 335,899	\$ 298,800	\$ 354,634	\$	289,856	\$ 354,096	
Diff (+/-)	\$	2,768,793	\$ (2,122,844)	\$ 868,438	\$ 1,025,817	\$	3,832,061	\$ 1,196,824	
	R	(Rebate				R)	K Rebate	·	

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	TOTAL
Revenue	\$ 9,944,729						\$ 75,526,128
Medical/RX EX	\$ 7,526,549						\$ 63,515,899
NonClaims EX	\$ 317,391						\$ 2,340,350
Diff (+/-)	\$ 2,100,790	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,669,878
		RX Rebate			RX Rebate		

^{*} Highlighted months have additional funding requirements - 5 weeks in the month

This is a Quick view report that shows a direct correlation of Contribution revenue and Rebate income against the Medical/RX and NonClaims (TPA admin fees, service vendors, Stop Loss pmts). The report does not include the Administrative revenue or expenses for the Trust operations, nor does it include the Dental revenue or claims associated with it